



Incoterms Master Class

Do you work in international trade but find your colleagues on the commercial team do not fully realise the implications of Incoterms?

Do you want to better understand the full 11 Incoterms and why they are important for your business?

Our 1/2 Master Class is for you.

This 3-hour session is an investment of your time that will bring significant value.

Here's what you'll gain from attending:

1. Overview of all Incoterms
2. How Incoterms define the shipping costs and responsibilities for buyer and seller
3. Why Incoterms form an important part of contract negotiations
4. How risk is distributed between buyer and seller
5. How to use the concept of Incoterms to benefit your business financially
6. The strengths and weaknesses of each rule

International commercial terms, or “Incoterms”, are rules that identify when responsibility and risk transfers from seller to buyer. This includes identifying liability for completing and/or paying for Customs declarations, freight, insurance, import duty and VAT. Using Incoterms correctly avoids costly misunderstandings. Our half-day Master Class is for anyone working in international trade or who has been affected by changes to their supply chain due to Brexit or any other economic adjustment.



Details:

Date: Friday 20 October 2023

Time: 09.30 – 12.30 Ireland/UK time

Location: Live on Zoom

Cost: €200